



MAZZONE & ASSOCIATES
INTEGRITY | EXECUTION

Mazzone & Associates advised ValorBridge Partners in the acquisition of Guardian Fueling Technologies

Mazzone & Associates is pleased to announce that it served as the advisor to ValorBridge Partners in its acquisition of Guardian Fueling Technologies. Guardian was founded by Joey Batchelor, its CEO and President, in 2000, and is a distributor and authorized service center for leading petroleum equipment manufacturers, such as Gilbarco Veeder-Root, OPW, Verifone and Franklin Electric throughout the Southeast. Mr. Batchelor expressed his gratitude for Mazzone & Associates by noting, "There is an art to getting a deal like this done, and Mazzone & Associates successfully carried this transaction across the finish line." Simeon Wallis, the Investment Director at ValorBridge expressed his appreciation for Mazzone & Associates by stating, "For many reasons, Mazzone & Associates is our partner of choice in our merger, acquisition and growth capital investment activities. Once again, their strategic advice and deal experience expedited the closing of our Guardian Fueling Technologies transaction. We believe the firm is best in class."



About ValorBridge Partners:

ValorBridge Partners (www.valorbridge.com), founded in 2004, is a holding company that owns and operates several portfolio companies, including ApolloMD, a successful, hospital-based physician services firm that treats over 2.6 million patients each year nationwide. ValorBridge's uncommon combination of substantial entrepreneurial, operational and classic value investing experiences, as well as its long-term orientation as an investment partner, has positioned it as a strong partner in providing capital to growing companies. ValorBridge also offers a wealth of strategic guidance and experience gained from successfully growing companies at all stages of the business life cycle. The firm maintains offices in Atlanta and New York.

About Guardian Fueling Technologies:

Headquartered in Jacksonville, Florida, Guardian (www.guardianfueltech.com) is a leading specialist in the petroleum equipment industry. With a team of 200 employees, Guardian primarily serves gas stations and convenience stores through the Southeast. In addition to providing a wide range of petroleum equipment systems and related parts, the Company helps businesses manage petroleum equipment repairs, fuel polishing and tank cleaning, POS systems installations, environmental and EMV compliance. Guardian was recently nominated for both the Jacksonville Business Journal's Fast 50 and Florida's Fast 100 fastest growing private companies.

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FIRM OVERVIEW

Mazzone & Associates, Inc. is a mergers and acquisitions advisory firm serving the middle market. We provide comprehensive transactional services for middle market companies, private equity groups and individuals buying and selling companies, raising capital and structuring debt. Mazzone & Associates has experience working on more than 300 transactions valued in excess of \$50 billion across a broad range of industries. We are relationship focused and appreciate that assignments are "life events" for many of our clients. Mazzone & Associates' goal is to achieve the maximum results and value for its clients and their shareholders by executing transactions with the integrity, premium service and confidence they want, require and deserve.

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FOCUS INDUSTRIES

- Building Products & Services
- Business Services
- Consumer Markets
- Energy & Natural Resources
- Financial Services & Insurance
- Healthcare
- Industrial Markets
- Media & Marketing Services
- Real Estate & Real Estate Services
- Technology & Communications

TARGET ENGAGEMENTS

- Sell side engagements for companies with at least \$3 million in EBITDA and an anticipated Enterprise Value between \$25 and \$250 million;
- Financing transactions to recapitalize or restructure debt and provide mezzanine and equity capital;
- Buy-side directives for large privately-held businesses and small or foreign publicly-held companies.

THE M&A ADVANTAGE

- Over 50 years of combined corporate finance experience
- Investment banking and operational backgrounds
- Reputation for driving efficient and effective process
- Strong corporate backgrounds that appeal to strategic buyers

Mazzone & Associates, Inc. is a member of the Securities Investor Protection Corporation ("SIPC"). You may obtain information about SIPC, including the SIPC Brochure, by calling the SIPC Membership Department at (202) 371-8300 or visiting them on the Web at www.sipc.org.